

Trusco Nakayama Corporation Fiscal Year Ending December 2026 Monthly sales results

(Non-consolidated) Net sales by sales segment

(Unit: million yen,%)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Factory route	2026	16,735	17,847	22,374	21,108	17,601								95,667
	2025	15,793	17,109	20,379	16,996	16,570								86,847
	YoY change	+ 6.0	+ 4.3	+ 9.8	+ 24.2	+ 6.2								+ 10.2
	Plan ratio	+ 1.6	△ 0.6	+ 1.2	+ 16.5	+ 6.7								+ 4.9
e-business route	2026	6,785	6,849	8,377	8,331	7,026								37,370
	2025	5,707	6,045	6,792	6,349	6,105								31,000
	YoY change	+ 18.9	+ 13.3	+ 23.3	+ 31.2	+ 15.1								+ 20.5
	Plan ratio	+ 5.4	+ 3.2	+ 10.0	+ 19.7	+ 13.0								+ 10.3
Home center route	2026	2,043	2,254	2,831	3,076	2,523								12,730
	2025	2,131	2,019	2,435	2,607	2,185								11,379
	YoY change	△ 4.1	+ 11.7	+ 16.3	+ 18.0	+ 15.5								+ 11.9
	Plan ratio	△ 8.1	+ 0.4	+ 5.7	+ 17.3	+ 7.8								+ 5.1
Overseas route	2026	221	188	226	231	223								1,092
	2025	183	164	205	188	203								946
	YoY change	+ 20.9	+ 14.4	+ 9.9	+ 22.9	+ 9.9								+ 15.4
	Plan ratio	+ 22.5	+ 3.5	△ 2.5	+ 5.9	△ 3.1								+ 4.5
[Total]	2026	25,786	27,140	33,810	32,748	27,376								146,860
	2025	23,815	25,338	29,813	26,141	25,064								130,173
	YoY change	+ 8.3	+ 7.1	+ 13.4	+ 25.3	+ 9.2								+ 12.8
	Plan ratio	+ 1.9	+ 0.4	+ 3.6	+ 17.3	+ 8.2								+ 6.3

Number of business days	Days	19	18	21	21	18	22	22	20	19	21	19	22	242
	YoY change	+ 0	+ 0	+ 1	+ 0	△ 2	+ 1	+ 0	+ 0	△ 1	△ 1	+ 1	+ 0	△ 1

Net sales per day

(Unit: million yen,%)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	2026	1,357	1,507	1,610	1,559	1,520								1,514
	2025	1,253	1,407	1,490	1,244	1,253								1,328
	YoY change	+ 8.3	+ 7.1	+ 8.0	+ 25.3	+ 21.4								+ 14.0

(Non-consolidated) Net sales results by department and comparison with the same month of the previous year

(Unit: million yen,%)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Cutting tools	2026	783	828	957	917	867								4,353
	2025	702	756	824	790	706								3,780
	YoY change	+ 11.5	+ 9.4	+ 16.1	+ 16.1	+ 22.8								+ 15.2
Production processing tools	2026	1,875	2,080	2,453	2,071	1,834								10,315
	2025	1,810	1,940	2,312	1,900	1,889								9,852
	YoY change	+ 3.6	+ 7.2	+ 6.1	+ 9.0	△ 2.9								+ 4.7
Construction Supplies	2026	3,043	3,262	3,851	3,567	3,029								16,753
	2025	2,852	2,988	3,397	3,043	2,888								15,170
	YoY change	+ 6.7	+ 9.1	+ 13.4	+ 17.2	+ 4.9								+ 10.4
Work Supplies	2026	4,674	4,780	5,855	7,354	5,413								28,077
	2025	4,382	4,495	5,015	4,896	4,689								23,480
	YoY change	+ 6.7	+ 6.3	+ 16.7	+ 50.2	+ 15.4								+ 19.6
Hand tools	2026	4,354	4,554	5,573	4,808	4,178								23,469
	2025	4,119	4,453	5,177	4,427	4,085								22,263
	YoY change	+ 5.7	+ 2.3	+ 7.6	+ 8.6	+ 2.3								+ 5.4
Environmental safety Supplies	2026	4,838	5,167	6,691	6,959	6,074								29,731
	2025	4,416	4,669	5,613	5,108	5,278								25,086
	YoY change	+ 9.6	+ 10.7	+ 19.2	+ 36.2	+ 15.1								+ 18.5
Logistics/StorageSupplies	2026	2,434	2,561	3,195	2,594	2,217								13,002
	2025	2,319	2,447	3,021	2,478	2,229								12,497
	YoY change	+ 5.0	+ 4.7	+ 5.7	+ 4.7	△ 0.5								+ 4.0
LaboratorySupplies	2026	1,000	1,070	1,341	1,138	968								5,519
	2025	949	976	1,153	970	937								4,987
	YoY change	+ 5.4	+ 9.6	+ 16.3	+ 17.4	+ 3.3								+ 10.7
Office Supplies/ Storages	2026	2,616	2,671	3,673	3,160	2,552								14,675
	2025	2,134	2,458	3,134	2,366	2,197								12,290
	YoY change	+ 22.6	+ 8.7	+ 17.2	+ 33.6	+ 16.2								+ 19.4
Other Products	2026	163	163	217	175	239								960
	2025	128	152	161	159	162								763
	YoY change	+ 27.5	+ 7.3	+ 34.8	+ 10.4	+ 47.8								+ 25.8
[Total]	2026	25,786	27,140	33,810	32,748	27,376								146,860
	2025	23,815	25,338	29,813	26,141	25,064								130,173
	YoY change	+ 8.3	+ 7.1	+ 13.4	+ 25.3	+ 9.2								+ 12.8

※Since the December 2022 fiscal year, we have applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29) and related standards.